



Samuel H. Solomon

Samuel H. Solomon is a successful entrepreneur and business executive with over 30 years' experience in the legal, financial and information technology industries.

Sam's unique perspective, eclectic education and varied experience makes him a much sought-after speaker and business consultant. Mr. Solomon founded and led his company, www.doar.com, in ultimately generating two capital transactions for the firm and retiring in August 2009. Today, Sam is Chairman of

www.mobideo.com, an Industry 4.0 software platform to optimize complex workflows in the oil & gas/petrochemical industry – with customers including Dow

Chemical worldwide and Koch Industries, and recently founded two pro-Israel NGOs www.thehetz.org and www.returnisrael.org. Sam has an MBA, with distinction, from New York University in Finance; a MS from Bernard Revel Graduate School in Philosophy; Rabbinic Ordination from Yeshiva University; and a BA from Yeshiva University in Mathematics. Sam and his wife, Meryl, made Aliyah in 2010 and have two children and a bevy of grandchildren living in Israel. They live in Beit Zayit just outside of Jerusalem.

Current Business Engagements:

Chairman/Lead Investor – Mobideo Technologies LLC, 2009 to Present

- Mobideo is a patented Industrial Workforce Management Platform, that digitizes and optimizes complex industrial assets in real-time and at great scale. A \$1 Trillion/year market in diverse industries as O&G, Chemicals, Aviation, Manufacturing and Construction and addresses 'people' as the biggest risk in industrial operations.
- Assisted in capital raise over \$25mm and growing forecasted ARR of \$10mm in 2020.

Managing Director and Founder -- Arizal Services, 2005 to Present

- Private holding company for investments and strategic consulting advisory services.
- In-depth experience monitoring technology, marketing, finance and governance activities; cooperation with private equity participants engaged in private and public companies.
- Strong interest in U.S. and Israel technology transfer and early stage IT and agritech initiatives.
- Personal investments of nearly \$3.5mm – returns have fully covered principal investments.

Emerged from retirement in January 2015 to assist Kent Yalowitz, Esq. and the Arnold and Porter team in jury selection and strategy regarding the recent matter *Mark I. Sokolow, et al vs. The PLO and PA* in the SDNY resulting in a record verdict of \$220mm (plus treble damages and accrued interest).

Prior Work Experience

Member of Board – The Trendlines Group, 2009 to 2013

- Top technology incubator in Israel, in part funded by private investors and Israel's Office of the Chief Scientist.
- Participated in establishing Israel's first Agricultural Technology Incubator.
- Assisted in capital raises.

Founder, Chairman & CEO – DOAR Litigation Services, 1989 to 2008 (Retired)

- DOAR (www.doar.com) is a premier litigation consulting firm supporting top-tier law firms and corporations involved in high-stakes business litigation and regulatory matters. Based in New York, this privately held firm is one of the industry's fastest-growing companies and a current leader in the litigation consulting market category covering information, technology and consulting services. Many of these matters involving issues of corporate governance and fiduciary accountability.
- Participated in such high stakes proceedings as the World Trade Center Insurance Litigation (record multi-billion-dollar verdict), N.Y. Times Construction Litigation at their state-of-the-art printing facility and the WorldCom Underwriters Litigation. Cases with record settlements and verdicts including medical malpractice (\$6mm in Colorado), electrocution (\$6mm in Louisiana), breach of contract (\$48mm in New York).
- Conceived and assisted in the creation of a data mining product for large litigation information repositories, Inference Data, LLC. (www.inferencedata.com).
- Successful growth to \$53mm annual revenues with 220 employees, ultimately generating two capital transactions for the firm, the last involving a \$90mm private equity valuation and significant cash investment.
- Sold interest and retired from DOAR in August 2008.

Vice President, McGraw-Hill -- Data Resources and Standard and Poor's divisions, 1985 and 1988

- Directed international marketing, software development, and database publishing operations for the business and financial markets
- Responsible for over \$20 million in revenue and 60 employees.
- Created DRI's first CD-Rom product - 'Explore'.

Vice President – Mainstay Software, 1982 to 1985

Innovative database base software company based upon the IBM PC computer.

Vice President – Lehman Brothers, 1980 to 1982

- Responsible for all analytical, marketing and administrative systems for the Investment Banking and Capital Markets groups.
- Team built the Lehman Brothers Fixed Income Index.
- Created decision support strategy and grew department of 30 professionals in less than a year.

Manager of Software Development – ADP Network Services, 1977 to 1980

- Responsible for timesharing financial interactive analytics for Wall Street firms.

My initial curiosity with personal computing and technology was sparked in 1975 when I built an IMSAI 8080 computer -- one of the first 1,000 PC kits made in the U.S.

Teaching Experience

- Guest Lecturer – Heb U. Masters in Business, “Strategic Thinking in Raising”, 2019
- Speaker – Axiom International, “Early Stage Investing Insights”, 2019
- Instructor –, Shurat HaDin Lawyer Advocacy Program, 2015 to Present
- Instructor – Shurat HaDin Lawyer Internship Advocacy Program, 2015 to Present
- Lecturer – Temple Law School -- LLM in Trial Advocacy, 2001 to 2004
- Instructor – National Swedish Prosecutors Training Program, 2003
- Guest lecturer, Harvard Law School, Trial Advocacy, 2001
- Guest lecturer, MIT Business School, Entrepreneurship, 1995
- Lecturer -- National Institute for Trial Advocacy, 2001 to 2004
- Co-founded ALI-ABA course: *Electronic Discovery and Records Management* in Chicago, 2003

Non-profit Board Participation

- Chairman – Women in Green/The Sovereignty Movement, 2017 to Present
- Board member -- The Clarion Project, 2018 to Present
- Chairman and shareholder – Hetz: Combating Global Antisemitism and Addressing Pro-Israel Advocacy, 2018 to Present. www.thehetz.org
- Chairman and shareholder – ReturnOIsrael: Evangelical Christians and Jews Working Together, 2019 to Present, www.returnoisrael.org
- Board member – Concert: Pro-Israel joint venture with Ministry of Strategic Affairs, 2017 to Present

Publications

- White Paper, *Israel as Sovereign -- How to Envision and Understand this Approach*, 2019
- Sovereignty Journal, *Sovereignty Protects Civil and Human Rights*, March 2019
- Managing editor, *The Science of Courtroom Litigation* by ALM Publications, 2008
- Co-author, *PowerPoint for Litigators*, NITA Press, 2000 (this book was a best seller)
- Contributor, *Handbook on Courtroom Technology – A Lawyers Guide and A Judges Guide*, NITA Press, 2000-2001
- Co-author, Case study: *Homestead vs. Manhattan Insurance* NITA Press, 2000
- Co-author, *Demonstration: Presentation Technology in the Courtroom, Homestead vs. Manhattan Insurance* NITA Press, 2000
- Co-author, *What Juries Want to Hear II: Reverse Engineering the Verdict*, Temple Law Review, 2001
- Co-author, *What Juries Want to Hear: Methods for Developing Persuasive Case Theory*, Tennessee Law Review, 2000
- Author, *How Jurors Make Decisions*, The Sedona Conference Journal, 2003
- Co-author, *Trying Cases Visually*, Chapter 14, Coping with Psychiatric and Psychological Testimony, 1995.

Active investments:

- Mobideo Technology LLC - Platform to Digitize Services within major industrial corporations - www.mobideo.com (Chairman of Board)
- Megree Software Inc. - Social Networking for Philanthropy - www.megree.com (Chairman of Advisory Board and Board member)
- Dstillery - Internet Advertising - <http://dstillery.com/>

- Harbor Group - Real Estate Investment Fund - <http://www.harborgroupint.com/>
- NGN II - BioMed Opportunity Fund II
- Rainbow Medical Fund - <http://www.rainbowmd.com/>

Philanthropy and non-profit support

- Hetz – Co-Founder & Chairman, Promotes world-wide pro-Israel NGOs to work better together – www.thehetz.org
- ReturnOIsrael (ROI) – Co-Founder and Chairman, Coordinates efforts of Evangelical Christians and Jews in Support of Israeli Sovereignty.
- Women in Green - The Sovereignty Movement - Reclaiming the indigenous rights of Jews to live in all of their ancestral and legal homeland - www.ribonut.co.
- JerusalemU - Educating next generation with positive Jewish and Israeli content via new media - <https://www.jerusalemu.org/>
- Clarion Group – Challenging radical Islam and focus on human rights - <https://clarionproject.org/>
- HaShomer HaHadash - Protecting the Land and Educating the Next Generation for the Love of the Land - <https://eng.hashomer.org.il/>
- Im Tirzu - Social movement that works to strengthen and advance the values of Zionism in Israel - <http://en.imti.org.il/>
- Ma'ale Film School - <http://www.maale.co.il/default.asp?PageID=6>
- Scholarships at Tzfat Regional College - <http://www.zefat.ac.il/?CategoryID=180>
- Between Earth and Heaven - Beit Midrash Program in Northern Israel
- Shurat HaDin – Civil litigation of terror cases - <http://israelawcenter.org/>
- PA Watch - Monitoring the PA media incitement in Arabic - www.palwatch.org
- Ad Kan – Human Rights research - <https://www.adkan.org.il/en>
- Reservists on Duty – Protecting rights - <http://www.onduty.org.il/>
- My Truth – Protecting rights - <http://mytruth.org.il/?lang=en>
- The International Legal Forum – Litigation strategy - <http://www.ilfngo.org/>

Education

- MBA, with distinction, New York University, Finance, 1981
- MS, Bernard Revel Graduate School, Philosophy, 1980
- Ordination Yeshiva University, 1980
- BA, Yeshiva University, Mathematics, 1975

Personal

Married to Meryl L. Solomon, MD; Two Married Children, Thirteen Grandchildren

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